HAMPSHIRE COUNTY GROUP INSURANCE TRUST

Executive Committee
Meeting Notice and Agenda
June 15, 2022
9:00 A.M.
Via ZOOM Teleconference

Call to Order	RK
Approval of Minutes of May 2022	RK
Financial Report (Vote) Month of May 2022 **Income & Expenses & Operating Expenses** **For Trust and Wellness Initiative**	JS
Milliman Update	JG
CVS – Prudent & HealthSmart Rx Program	JS/JG
Wellness Update	JS
Open Enrollment	CS
New BCBS MA Cards	JS
Reinsurance (vote)	JS
FY2023Budget (vote)	JS
Insurance Coverage Requirements (vote)	JS
IAC Meeting Location	JS
Adjournment	RK

<u>Meeting Schedule</u>

Insurance Advisory Committee – July 20, 2022, 10:00 a.m., TBD
Executive Committee – August 17, 2022, 9:00 a.m., (if needed)
Executive Committee – September 21, 2022, 9:00 a.m.

Joseph Shea is inviting you to a scheduled Zoom meeting.

Topic: June EC Meeting
Time: Jun 15, 2022 09:00 AM Eastern Time (US and Canada)

Join Zoom Meeting
https://us02web.zoom.us/j/85430968090?pwd=ZDJ0K2wrU01mZEp2eWZ1ZE5VT1RFQT09

Meeting ID: 854 3096 8090
Passcode: 988026
One tap mobile
+16465588656,,85430968090#,,,,*988026# US (New York)
+13017158592,,85430968090#,,,,*988026# US (Washington DC)

Dial by your location
+1 646 558 8656 US (New York)
+1 301 715 8592 US (Washington DC)
+1 312 626 6799 US (Chicago)
+1 669 900 9128 US (San Jose)
+1 253 215 8782 US (Tacoma)
+1 346 248 7799 US (Houston)
Meeting ID: 854 3096 8090
Passcode: 988026
Find your local number: https://us02web.zoom.us/u/kceBIIP2Cb

HAMPSHIRE COUNTY GROUP INSURANCE TRUST

98 KING STREET
NORTHAMPTON, MA 01060

TO: All Trust Member Units

RE: **Minutes of May 11, 2022**
Executive Committee Meeting
Via Zoom Teleconference

MEMBERS PRESENT:

Russ Kaubris	Lisa Banner	Michelle Hill
Rich Carmignani Jr	Deborah Kuhn	Donna Whiteley
Denise Cashin	Emily Russo	Sharon Strzegowski

OTHERS PRESENT:

Joseph Shea	Cynthia Smith	Michele Komosa
Jessica Hebert		

CALL TO ORDER

In compliance with the Governor's orders suspending certain provisions of the open meeting laws due to Covid-19, this meeting was held via Zoom telephone/video conference.

Chairman Russ Kaubris called the meeting to order at 9:01 a.m. with a quorum present.

APPROVAL OF MINUTES

Chairman Russ Kaubris requested that the minutes of March 16, 2022 be approved by unanimous consent, all were in favor.

FINANCIAL REPORT

Financial Report

The Financial Report for the month of April was presented reflecting a starting balance of $5,387,418.72 with a total monthly income received of $5,349,480.80 and monthly expenses of $6,484,466.86 with a total net monthly income of ($1,134,986.06) and an ending month balance of $4,252,432.66 with accounts receivable of $1,051,424.52 leaving a total of $38,999,426.02.

Investments and CD's for April 2022

The investments portfolio value was $13,482,491.86 with a market change of ($841,352.52) leaving a total of $12,641,139.34. The starting balance in CD's was $16,184,484.56, with interest earned of $3,865.70 leaving a balance of $16,188,350.26.

APRIL EXPENDITURES

The expenditures for the month of April were reviewed.

Chairman Russ Kaubris requested that the full financial report, including the expenditures, be approved by unanimous consent, all were in favor.

3

WELLNESS UPDATE

Michele gave an update on the Wellness Initiative program:

- **Mental Health Awareness** – May is mental health awareness month. Learn to live will be hosting a webinar on the topic, showing the same video on 3 different dates for member's convenience.
- **Learn To Live** – Michele had a meeting with BCBS who stated we've only had 37 people participate in the Learn to Live program. This is only about 1% of the Trust population and their standard book of business is seeing 8-10% use. Michele is hoping to help promote this with a summer enrollment challenge.
- **Biometric Screenings** – There are already 9 sites booked to host this new program with 2 more pending. AHealthyMe points can be earned for members who attend the screening.
- **AHealthyMe** – There are currently 164 people actively using this platform. A new campaign year will begin July 1st.
- **Spring Challenge** – The challenge ended on May 2nd with 247 participants.
- **Newsletter** – The April Wellness Newsletter was sent out.

For more information on any wellness programs contact Michele Komosa via email at michelek@hcgit.org.

NEW EC MEMBER

Joe introduced Sharon Strzegowski from Hatfield as the new EC member representing towns under 5,000.

OPEN ENROLLMENT

Cindy reported that open enrollment is just picking up and so far, there have been a number of members changing from the HMO to the PPO plan.

NEW BCBS MA CARDS

Joe explained we received notification from BCBS that all members will be receiving new ID cards in June/July that will now include max out of pocket limits.

REINSURANCE

Joe reported 4 members have reached our stop loss limit of $275,000. Joe explained we've gone out to bid again for our reinsurance this year and so far, Unum, who we currently use, came in the best at a 4% increase; BCBS quoted 17% higher. If we were to increase the stop loss to $300,000, Unum would reduce the rate 15%. History has shown we've never had any more than 10 people on our reinsurance list.

On a motion by Lisa Banner, seconded by Denise Cashin, it was voted to stay with Unum for reinsurance but increase the stop loss limit to $300,000 for FY2023. A roll call vote was taken with all in favor.

SUBSCRIBER APPEAL

Joe explained we had a member that turned age 65 in April who was still actively working therefore needed Medicare Part A only but did not provide her information by the deadline for processing, so her coverage was cancelled. This member had provided a letter of appeal for reinstatement. The letter was reviewed, and little conversation followed on the situation.

On a motion by Michelle Hill, seconded by Emily Russo, it was voted to deny the member's appeal request for reinstatement. A roll call vote was taken showing 8 in favor of the denial and 1 abstention.

FY2023 BUDGET DISCUSSION

Joe stated he is working to get the upcoming proposed budget together for the next EC meeting. He explained now that we completed our change to the cloud, he's planning to include an increase to the IT budget for us to continue working on updating our antiquated billing system.

BCBS MEDEX VIDEO

Joe explained BCBS worked with us to put together a video of information to help guide members in the process to obtain Medicare and change to Medex. Joe provided the slides for the EC to review and stated we will post this on our website as another helpful tool for units and members to use.

CVS – PRUDENT RX PROGRAM

Joe explained as we continue to peel back the layers of prescription coverage and activity for savings, we discovered CVS Caremark offers an additional program called Prudent RX. Half of our prescription drug costs are from tier 3 drugs. The Prudent RX program would only impact 129 members but could save the Trust approximately $1 million a year. The members would need to agree to participate in the program, but if they do, they will save themselves the deductible and copay costs as it's free for them.

Joe stated there is another program out there that was discovered by John Garrish and the Truveris team which focuses on savings for infusion medications. That has the potential to save the Trust nearly $1 million a year but it's too late for us to implement it this year for July 1st.

ADJOURNMENT

On a motion by Lisa Banner, seconded by Michelle Hill, Chairman Russ Kaubris requested to adjourn the meeting by unanimous consent at 9:47 a.m., all were in favor.

Respectfully submitted,
Cynthia Smith

Meeting Schedule

Executive Committee – June 15, 2022, 9:00 a.m., via Zoom
Insurance Advisory Committee – July 20, 2022, 10:00 a.m., TBD
Executive Committee – August 17, 2022, 9:00 a.m., TBD (if needed)

HAMPSHIRE COUNTY GROUP INSURANCE TRUST

INCOME AND EXPENSE REPORT

ITEMS	JUNE	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY
Starting Cash Balance	$8,061,442.35	$6,050,751.15	$8,840,726.73	$6,787,848.80	$5,652,647.45	$5,459,337.70	$5,612,597.52	$6,406,649.32	$5,447,201.46	$3,769,543.90	$5,387,418.72	$4,252,432.66
Adjustments												
Total Starting Balance	$8,061,442.35	$6,050,751.15	$8,840,726.73	$6,787,848.80	$5,652,647.45	$5,459,337.70	$5,612,597.52	$6,406,649.32	$5,447,201.46	$3,769,543.90	$5,387,418.72	$4,252,432.66
MONTHLY INCOME												
Total Premium Collected	3,722,871.17	9,130,818.03	5,414,125.09	5,284,023.37	6,293,156.75	6,761,904.63	5,996,393.80	5,540,504.06	5,891,346.12	6,425,161.63	5,349,250.68	6,083,131.45
Interest Income (MMDT)	888.54	786.38	787.96	633.39	562.44	611.54	560.95	617.92	325.92	207.49	230.12	245.69
Other Income or Adjustments										1,445.20		
BCBS SR Premium Collected												
TOTAL MONTHLY INCOME	3,723,759.71	9,131,604.41	5,414,913.05	5,284,656.76	6,293,719.19	6,762,516.17	5,996,954.75	5,541,121.98	5,891,672.04	6,426,814.32	5,349,480.80	6,083,377.14
MONTHLY EXPENSES												
BCBS Admin Cost (estimate)												
Claim Deposit	5,072,300.00	4,956,200.00	4,503,600.00	4,503,600.00	4,503,600.00	4,503,600.00	4,503,600.00	4,519,500.00	4,519,500.00	4,519,500.00	4,519,500.00	4,519,500.00
Reinsurance (Ind.&Agg.)	175,540.89		374,928.01	186,090.46	186,802.41	188,059.38	179,040.56	189,143.17	2,938.92	(160,749.76)	188,150.54	(30,818.09)
BCBS Settlement			973,019.80						797,590.59			
Recon adjust w/Finance												
BCBS Sr Premium Paid												
Other Exp. & Claim Settlement	448,178.59	1,209,926.18	1,583,479.35	1,675,540.76	1,758,191.95	1,876,716.43	486,702.17	1,749,169.86	2,207,343.88	390,914.99	1,736,168.49	1,857,874.49
Total Plan Expenses	5,696,019.48	6,166,126.18	7,435,027.16	6,365,231.22	6,448,594.36	6,568,375.81	5,169,342.73	6,457,813.03	7,527,373.39	4,749,665.23	6,443,819.03	6,346,556.40
Total Unit Operating Expenses	38,431.43	175,502.65	32,763.82	54,626.89	38,434.58	40,880.54	33,560.22	42,756.81	41,956.21	59,274.27	40,647.83	43,762.81
TOTAL MONTHLY EXPENSES	5,734,450.91	6,341,628.83	7,467,790.98	6,419,858.11	6,487,028.94	6,609,256.35	5,202,902.95	6,500,569.84	7,569,329.60	4,808,939.50	6,484,466.86	6,390,319.21
TOTAL NET MONTHLY INCOME	(2,010,691.20)	2,789,975.58	(2,052,877.93)	(1,135,201.35)	(193,309.75)	153,259.82	794,051.80	(959,447.86)	(1,677,657.56)	1,617,874.82	(1,134,986.06)	(306,942.07)
BALANCE												
Cash Balance	6,050,751.15	8,840,726.73	6,787,848.80	5,652,647.45	5,459,337.70	5,612,597.52	6,406,649.32	5,447,201.46	3,769,543.90	5,387,418.72	4,252,432.66	3,945,490.59
Adjustments												
ENDING MONTHLY BALANCE	6,050,751.15	8,840,726.73	6,787,848.80	5,652,647.45	5,459,337.70	5,612,597.52	6,406,649.32	5,447,201.46	3,769,543.90	5,387,418.72	4,252,432.66	3,945,490.59

HAMPSHIRE COUNTY GROUP INSURANCE TRUST

Fund And Investment Information

FUNDS	JUNE	JULY	AUGUST	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY
Post Employee Ben. S.B.	99,912.68	98,105.09	97,268.81	97,390.19	96,553.91	94,759.97	94,881.35	93,087.41	93,208.79	92,372.51	91,398.14	89,742.29
Funding		957.66	1,915.32	957.66		1,915.32		1,915.32	957.66	957.66		1,915.32
Expenses	1,807.59	1,793.94	1,793.94	1,793.94	1,793.94	1,793.94	1,793.94	1,793.94	1,793.94	1,932.03	1,655.85	1,793.94
Total	98,105.09	97,268.81	97,390.19	96,553.91	94,759.97	94,881.35	93,087.41	93,208.79	92,372.51	91,398.14	89,742.29	89,863.67
Accurued Vac & Sick Time	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96
Income												
Expenses												
Total	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96	31,317.96
Member Deposits	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96
Deposits												
Total Member Deposits	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96	4,444,801.96
OPEB Trust									300,000.00	300,019.73	300,121.65	300,217.03
Interest									19.73	101.92	95.38	105.28
OPEB Trust									300,019.73	300,121.65	300,217.03	300,322.31
Investments												
CD's	16,144,337.77	16,148,472.87	16,152,233.17	16,156,403.73	16,160,349.01	16,164,163.87	16,168,374.52	16,172,494.41	16,176,623.13	16,180,353.51	16,184,484.56	16,188,350.26
Deposit												
Interest	4,135.10	3,760.30	4,170.56	3,945.28	3,814.86	4,210.65	4,119.89	4,128.72	3,730.38	4,131.05	3,865.70	4,266.87
Balance	16,148,472.87	16,152,233.17	16,156,403.73	16,160,349.01	16,164,163.87	16,168,374.52	16,172,494.41	16,176,623.13	16,180,353.51	16,184,484.56	16,188,350.26	16,192,617.13
Portfolio Value	13,424,652.88	13,544,628.36	13,713,195.68	13,890,705.56	13,435,973.48	13,840,257.68	13,700,043.20	14,114,104.09	13,614,298.25	13,328,146.83	13,482,491.86	12,641,139.34
Deposit												
Interest	119,975.48	168,567.32	177,509.88	(454,732.08)	404,284.20	(140,214.48)	414,060.89	(499,805.84)	(286,151.42)	154,345.03	(841,352.52)	149,162.50
Market Change												
Total	13,544,628.36	13,713,195.68	13,890,705.56	13,435,973.48	13,840,257.68	13,700,043.20	14,114,104.09	13,614,298.25	13,328,146.83	13,482,491.86	12,641,139.34	12,790,301.84
Accounts Receivable	4,191,649.72	878,593.30	1,287,994.05	1,909,528.02	1,562,981.78	756,460.28	684,908.83	1,042,310.64	1,064,570.63	502,165.64	1,051,424.52	819,678.58
Total With Accounts Receivable	44,509,727.11	44,158,137.61	42,696,462.25	41,731,171.79	41,597,620.92	40,808,476.79	41,947,363.98	40,849,762.19	39,211,127.03	40,424,200.49	38,999,426.02	38,614,394.04

7

HAMPSHIRE COUNTY GROUP INSURANCE TRUST

FISCAL YEAR 2020 OPERATING EXPENSES (July 1, 2021 to June 30, 2022)

ITEM CODE	BUDGET ITEMS	FY2020 Budgeted	FY-2021 Budgeted	FY-2022 Budgeted	July	August	September	October	November	December	January	February	March	April	May	June	YTD
	WAGES & BENEFI	7/1/19-6/30/20	7-1/6-30	7-1/6-30													
5110	SALARY*	335,000.00	345,000.00	368,000.00	38,594.04	21,302.65	32,957.80	21,539.09	21,539.06	21,539.08	21,568.99	21,671.78	35,744.73	22,053.63	22,241.58		280,752.43
5145	LONGEVITY	575.00	4,000.00	5,000.00													-
5130	OVERTIME		-	-													-
5120	TEMP. EMPLOYEE SAL		-	-													-
481	FICA (.062)		-	-													-
5186	MED TAX (.0145)	5,000.00	-	-													-
5181	CONTRIBUTORY RET.	88,000.00	98,000.00	104,644.00	107,155.29	2,551.02	3,832.52	2,551.02	2,563.01	2,557.02	2,557.02	2,557.02	3,713.18	2,623.09	2,590.78		135,250.97
5189	EMP. ASST. PROG. EAP		-	-													-
5184	HEALTH INSURANCE	40,000.00	42,500.00	59,500.00	5,003.85	5,003.85	5,003.85	5,003.85	5,003.85	5,003.85	5,003.85	5,003.85	5,003.85	3,511.00	4,956.20		53,501.85
5185	LIFE INSURANCE	320.00	320.00	350.00	21.30	21.30	28.40	28.40	28.40	28.40	28.40	28.40	28.40	28.40	21.30		291.10
5189	UNEMP HEALTH INS TAX		-	-													-
	TOT. WAGES & BENEFITS	468,895.00	489,820.00	537,494.00	150,774.48	28,878.82	41,822.57	29,122.36	29,134.32	29,128.35	29,158.26	29,261.05	44,490.16	28,216.12	29,809.86		469,796.35

ITEM CODE	BUDGET ITEMS	FY2020 Budgeted
	NON SALARY EXF	7/1/19-6/30/20
5300	ADM. CONT. SERVICES (FS&PF)	-
	Rent	15,000.00
	Parking	1,200.00
5305	ADM. CONT. SERVICES (Audit)	12,000.00
5320	LEGAL	32,000.00
5340	TELEPNONE/INTERNET	3,600.00
5490	FOOD SUPPLIES	500.00
5420	OFFICE & COMPUTER SUPPLI	2,500.00
5580	MISC. EXPENSES	500.00
5580	NEWSPAPER/MAGS/BOOKS	100.00
5420	POSTAGE (Stamps)	3,500.00
5275	POSTAGE METER RENTAL	
5380	MINI GRANTS/WELLNESS	25,000.00
5420	STATIONERY & OFF. SUPP.	
5780	SURETY BONDS	1,250.00
5340	TELEPHONES	
5320	TRAINING	500.00
5710	TRAVEL IN/OUT of STATE	3,000.00
5188	UTILITIES	4,000.00
	TOT. Inderect Costs	
	Total Non-Salary	104,650.00

ITEM CODE	BUDGET ITEMS	FY-2021 Budgeted	FY-2022 Budgeted	July	August	September	October	November	December	January	February	March	April	May	June	YTD
5300	ADM. CONT. SERVICES (FS&PF)	-	-													
	Rent	15,450.00	15,600.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00		14,300.00
	Parking	1,200.00	500.00													-
5305	ADM. CONT. SERVICES (Audit)	12,500.00	13,500.00													-
5320	LEGAL	5,000.00	3,000.00			8,000.00				5,000.00		3,000.00				16,000.00
5340	TELEPNONE/INTERNET	3,500.00	3,600.00	405.79	375.98											781.77
5490	FOOD SUPPLIES	600.00	600.00		12.47	10.18		10.08	10.08			13.47	89.49			145.77
5420	OFFICE & COMPUTER SUPPLI	2,000.00	2,500.00						261.45			169.34		471.86		902.65
5580	MISC. EXPENSES	700.00	500.00		63.69	302.97		72.51	99.66			71.94	171.94			782.71
5580	NEWSPAPER/MAGS/BOOKS	-														-
5420	POSTAGE (Stamps)	3,500.00	3,500.00						38.22			38.22				76.44
5275	POSTAGE METER RENTAL				38.22	41.51		1,715.51					438.22			2,233.46
5380	MINI GRANTS/WELLNESS	25,000.00	25,000.00	9,600.00	12.33			9.30		5,500.00						15,121.63
5420	STATIONERY & OFF. SUPP.				31.99	542.95		397.56								972.50
5780	SURETY BONDS	1,750.00	1,750.00	176.00		100.00						1,038.00	400.00			1,714.00
5340	TELEPHONES	-	-													-
5320	TRAINING	500.00														-
5710	TRAVEL IN/OUT of STATE	3,000.00	3,000.00		96.32	77.21		38.08				32.76	438.64			683.01
5188	UTILITIES	3,000.00	4,800.00			436.50	348.22	489.18	438.59	447.55	405.76	530.98	404.02	418.09		3,918.89
	TOT. Inderect Costs	-	-													-
	Total Non-Salary	77,700.00	77,850.00	11,481.79	1,931.00	10,811.32	1,648.22	4,032.22	2,148.00	12,247.55	1,705.76	6,194.71	3,242.31	2,189.95		57,632.83

8

ITEM CODE	BUDGET ITEMS	FY2020 Budgeted	FY-2021 Budgeted	FY-2022 Budgeted													
	I.T.	7/1/19-6/30/20	7-1/6-30	7-1/6-30	July	August	September	October	November	December	January	February	March	April	May	June	YTD
6000	COMPUTER HARDWARE	20,000.00	-	-													
5420	COMPUTER SOFTWARE		-	-													
5420	COMPUTER SUPPLIES	500.00	1,000.00	1,000.00													
5850	DESK TOP PCs	2,000.00															
5300	MISC PROF & TECH SERV.**	18,000.00	26,400.00	40,000.00	13,246.38	1,954.00	1,993.00	7,664.00	7,714.00	2,283.87	1,351.00	10,989.40	8,589.40	9,189.40	11,763.00		76,737.45
	TOTAL DATA PROCESSING	40,500.00	27,400.00	41,000.00	13,246.38	1,954.00	1,993.00	7,664.00	7,714.00	2,283.87	1,351.00	10,989.40	8,589.40	9,189.40	11,763.00		76,737.45
																	-
	TOTALS	614,045.00	594,920.00	656,344.00	175,502.65	32,763.82	54,626.89	38,434.58	40,880.54	33,560.22	42,756.81	41,956.21	59,274.27	40,647.83	43,762.81		604,166.63

9

Hampshire County Group Insurance Trust

TRANSACTION REPORT MAY 2022 (FY22)

STARTING BALANCE GENERAL FUND					$ 4,252,432.66
2022					
	WAR#	TRANSACTION	A/P DEBIT	A/R CREDIT	
MAY		PEOPLE'S UNITED			
2		BLUE CROSS BLUE SHIELD	4,519,500.00		$ (267,067.34)
2		STEALTH/STOP LOSS REIMB (MAY)		218,612.04	$ (48,455.30)
2		STEALTH/STOP LOSS (MAY)	187,793.95		$ (236,249.25)
2		CANARX	8,861.20		$ (245,110.45)
2		PEOPLE'S UNITED		77,168.92	$ (167,941.53)
2		PEOPLE'S UNITED		175,672.76	$ 7,731.23
2		PEOPLE'S UNITED		180,848.69	$ 188,579.92
2		PEOPLE'S UNITED		55,543.88	$ 244,123.80
2		PEOPLE'S UNITED		206,432.98	$ 450,556.78
4		PEOPLE'S UNITED		229,914.53	$ 680,471.31
4		PEOPLE'S UNITED		15,256.96	$ 695,728.27
4		PEOPLE'S UNITED		9,495.24	$ 705,223.51
4		PEOPLE'S UNITED		101,090.56	$ 806,314.07
12		PEOPLE'S UNITED		83,563.36	$ 889,877.43
13		PEOPLE'S UNITED		70,345.11	$ 960,222.54
18		PEOPLE'S UNITED		30,161.24	$ 990,383.78
19		PEOPLE'S UNITED		158,793.40	$ 1,149,177.18
20		PEOPLE'S UNITED		1,225,628.17	$ 2,374,805.35
20		PEOPLE'S UNITED		13,095.96	$ 2,387,901.31
23		PEOPLE'S UNITED		311,295.28	$ 2,699,196.59
24		PEOPLE'S UNITED		185,665.16	$ 2,884,861.75
25		PEOPLE'S UNITED		118,959.63	$ 3,003,821.38
25		PEOPLE'S UNITED		100,417.92	$ 3,104,239.30
26		PEOPLE'S UNITED		46,511.48	$ 3,150,750.78
26		PEOPLE'S UNITED		204,765.55	$ 3,355,516.33
26		PEOPLE'S UNITED		7,391.72	$ 3,362,908.05
26		PEOPLE'S UNITED		567,389.88	$ 3,930,297.93
26		PEOPLE'S UNITED		8,746.20	$ 3,939,044.13
26		PEOPLE'S UNITED		2,402.12	$ 3,941,446.25
26		PEOPLE'S UNITED		56,989.08	$ 3,998,435.33
26		PEOPLE'S UNITED		11,500.68	$ 4,009,936.01
26		PEOPLE'S UNITED		164,189.08	$ 4,174,125.09
27		PEOPLE'S UNITED		358,855.37	$ 4,532,980.46
27		PEOPLE'S UNITED		123,358.58	$ 4,656,339.04
27		PEOPLE'S UNITED		5,610.20	$ 4,661,949.24
31		PEOPLE'S UNITED		309,323.22	$ 4,971,272.46
31		PEOPLE'S UNITED		591,952.01	$ 5,563,224.47
31		PEOPLE'S UNITED		9,495.24	$ 5,572,719.71
31		PEOPLE'S UNITED		57,623.00	$ 5,630,342.71
31		PEOPLE'S UNITED		74,211.64	$ 5,704,554.35
31		PEOPLE'S UNITED		133,466.65	$ 5,838,021.00
31		CVS CAREMARK (MAY)	1,412,461.09		$ 4,425,559.91
31		BLUE MEDICARE RX (APR)	436,552.20		$ 3,989,007.71
31		PAYROLL (MAY)	29,809.86		$ 3,959,197.85
31		ACCOUNTS PAYABLE (MAY)	13,952.95		$ 3,945,244.90
31		INTEREST		245.69	$ 3,945,490.59
					$ 3,945,490.59
					$ 3,945,490.59
					$ 3,945,490.59
					$ 3,945,490.59

					$ 3,945,490.59
					$ 3,945,490.59
		MEMBER UNIT DEPOSITS ON HAND			
MAY			Starting Balance>>>>>>>>>>>>>>>		$ 4,444,801.96
					$ 4,444,801.96
31		Total			**$ 4,444,801.96**
		PEOPLE'S UNITED			
MAY		Post Employee Benefits Fund	Starting Balance>>>>>>>>>>>>>>>		$ 89,742.29
31		Retiree Health & Life Ins.	1,793.94	1,915.32	$ 89,863.67
31		Total			**$ 89,863.67**
		PEOPLE'S UNITED			
MAY		Accrued Vacation & Sick Time Fund	Starting Balance>>>>>>>>>>>>>>>		$ 31,317.96
					$ 31,317.96
31		Total			**$ 31,317.96**
		OPEB			
MAR		CD-Easthampton Savings			$ 300,217.03
31		9 mos. @ 0.40% x1851		105.28	$ 300,322.31
		Total			**$ 300,322.31**
		INVESTMENTS			
MAY		CD-Florence Savings			$ 6,431,626.12
31		6 mos. @ 0.150% (renewed 4/5/22)		845.24	$ 6,432,471.36
31		Total			**$ 6,432,471.36**
MAY		CD-Easthampton Savings			$ 9,756,724.14
31		9 mos. @.400 (renewed 12/6/21) x7548		390.36	$ 9,757,114.50
31		9 mos. @.400 (renewed 2/16/22) x7499		1,466.71	$ 9,758,581.21
31		9 mos. @.400 (renewed 5/6/22) x7481		1,564.56	$ 9,760,145.77
		Total			**$ 9,760,145.77**
MAY		Portfolio Value MAY 1, 2022			$ 12,641,139.34
		Additional Investment			$ 12,641,139.34
31		Investment Earnings/Loss		149,162.50	**$ 12,790,301.84**
		Total			**$ 37,794,715.46**

MONTHLY ACCOUNTS RECEIVABLE

HAMPSHIRE COUNTY GROUP INSURANCE TRUST

FOR JUNE 2022 PREMIUMS

JUNE PREMIUMS NOT PAID
AS OF MAY 31, 2022

TO AVOID LATE ASSESSMENT FEE INVOICE MUST BE PAID **BEFORE**:
June 3, 2022

CHESTER	15,256.96	**6/3/2022**
CHESTERFIELD/GOSHEN RSD	25,186.13	**6/1/2022**
GOSHEN	3,880.72	**6/3/2022**
GRANBY	177,156.02	**6/1/2022**
HADLEY	171,673.06	**6/1/2022**
HAMPSHIRE REGIONAL SCHOOL DIST.	209,946.04	**6/1/2022**
PLAINFIELD	6,543.08	**6/1/2022**
BUCKLAND	19,978.97	**6/3/2022**
FRONTIER REGIONAL SCHOOL DIST.	172,308.72	**6/2/2022**
GILL	11,044.40	**6/1/2022**
SO. DEERFIELD WATER SUPPLY DIST.	5,259.28	**6/3/2022**
SUNDERLAND WATER DIST.	1,445.20	**LATE FEE ASSESSED (6/9)**
	$ 819,678.58	

Hampshire County Group Insurance Trust
IY-2019-2020 Plan Count

PLAN								2022						
HMO BLUE	**JUNE**	**JULY**	**AUGUST**	**SEPT**	**OCT**	**NOV**	**DEC**	**JAN**	**FEB**	**MAR**	**APR**	**MAY**	**JUNE**	**JULY**
H-Employee Only	566	568	560	560	573	579	586	588	585	583	592	591	592	590
H-Employee + 1	374	378	381	370	372	368	366	371	367	368	360	360	357	360
H-Family	541	549	551	551	557	561	559	557	560	554	553	554	550	552
Total H HMO	1481	1495	1492	1481	1502	1508	1511	1516	1512	1505	1505	1505	1499	1502
F-Employee Only	696	705	694	689	706	714	715	718	709	708	709	702	698	696
F-Employee + 1	373	377	368	366	370	379	379	380	379	382	380	380	378	383
F-Family	676	670	663	664	659	657	664	666	663	659	658	658	655	642
Total F HMO	1745	1752	1725	1719	1735	1750	1758	1764	1751	1749	1747	1740	1731	1721
Total Employee Plans	1262	1273	1254	1249	1279	1293	1301	1306	1294	1291	1301	1293	1290	1286
Total Employee + 1	747	755	749	736	742	747	745	751	746	750	740	740	735	743
Total Family Plans	1217	1219	1214	1215	1216	1218	1223	1223	1223	1213	1211	1212	1205	1194
Total H&F HMO Plans	**3226**	**3247**	**3217**	**3200**	**3237**	**3258**	**3269**	**3280**	**3263**	**3254**	**3252**	**3245**	**3230**	**3223**
BLUE CARE ELECT PREFERRED (PPO)														
H-Employee Only	177	184	189	190	194	190	189	185	184	182	182	184	184	188
H-Family	238	241	242	238	238	240	242	240	243	247	246	245	243	252
Total H PPO	415	425	431	428	432	430	431	425	427	429	428	429	427	440
F-Employee Only	119	126	128	124	121	124	128	127	128	129	132	133	134	135
F-Family	129	143	142	141	141	147	150	151	149	152	151	150	149	170
Total F PPO	248	269	270	265	262	271	278	278	277	281	283	283	283	305
Total Employee Plans	296	310	317	314	315	314	317	312	312	311	314	317	318	323
Total Family Plans	367	384	384	379	379	387	392	391	392	399	397	395	392	422
Total H&F PPO Plans	**663**	**694**	**701**	**693**	**694**	**701**	**709**	**703**	**704**	**710**	**711**	**712**	**710**	**745**
MEDEX														
H-Employee Only	1250	1263	1263	1268	1275	1284	1283	1288	1286	1288	1288	1290	1294	1309
F-Employee Only	1273	1274	1280	1282	1284	1285	1287	1293	1304	1296	1296	1302	1309	1319
Total MEDEX Plans	**2523**	**2537**	**2543**	**2550**	**2559**	**2569**	**2570**	**2581**	**2590**	**2584**	**2584**	**2592**	**2603**	**2628**
TOTAL - All Plans	**6412**	**6478**	**6461**	**6443**	**6490**	**6528**	**6548**	**6564**	**6557**	**6548**	**6547**	**6549**	**6543**	**6596**

Hampshire County Group Insurance Trust
Claim Payments

	CLAIMS		AMOUNT PAID		VARIANCE	CUMULATIVE VAR.
2020-Jan	$ 4,478,889.48	A	$ 5,072,300.00	A	$ (593,410.52)	**$ 266,909.23**
February	$ 5,222,819.59	A	$ 5,072,300.00	A	$ 150,519.59	**$ 417,428.82**
March	$ 5,353,177.63	A	$ 5,072,300.00	A	$ 280,877.63	**$ 698,306.45**
April	$ 3,329,731.92	A	$ 5,072,300.00	A	$ (1,742,568.08)	**$ (1,044,261.63)**
May	$ 4,511,071.96	A	$ 5,072,300.00	A	$ (561,228.04)	**$ (1,605,489.67)**
June	$ 4,464,097.48	A	$ 5,072,300.00	A	$ (608,202.52)	**$ (2,213,692.19)**
July	$ 7,826,890.70	A	$ 5,072,300.00	A	$ 2,754,590.70	**$ 540,898.51**
August	$ 4,823,789.64	A	$ 5,072,300.00	A	$ (248,510.36)	**$ 292,388.15**
September	$ 4,771,553.13	A	$ 5,072,300.00	A	$ (300,746.87)	**$ (8,358.72)**
October	$ 5,348,857.12	A	$ 5,072,300.00	A	$ 276,557.12	**$ 268,198.40**
November	$ 4,979,230.59	A	$ 5,072,300.00	A	$ (93,069.41)	**$ 175,128.99**
December	$ 4,604,432.34	A	$ 5,072,300.00	A	$ (467,867.66)	**$ (292,738.67)**
Jan-21	$ 5,094,645.16	A	$ 5,072,300.00	A	$ 22,345.16	**$ (270,393.51)**
February	$ 4,866,097.70	A	$ 5,072,300.00	A	$ (206,202.30)	**$ (476,595.81)**
March	$ 5,055,328.42	A	$ 5,072,300.00	A	$ (16,971.58)	**$ (493,567.39)**
April	$ 6,209,756.93	A	$ 5,072,300.00	A	$ 1,137,456.93	**$ 643,889.54**
May	$ 5,272,497.71	A	$ 5,072,300.00	A	$ 200,197.71	**$ 844,087.25**
June	$ 5,201,232.55		$ 5,072,300.00		$ 128,932.55	**$ 973,019.80**
July	$ 4,233,942.93		$ 4,956,200.00		$ (722,257.07)	**$ 250,762.73**
August	$ 4,199,688.21		$ 4,503,600.00		$ (303,911.79)	**$ (53,149.06)**
September	$ 4,013,790.09		$ 4,503,600.00		$ (489,809.91)	**$ (542,958.97)**
October	$ 4,857,186.73		$ 4,503,600.00		$ 353,586.73	**$ (189,372.24)**
November	$ 4,665,928.58		$ 4,503,600.00		$ 162,328.58	**$ (27,043.66)**
December	$ 5,328,234.25		$ 4,503,600.00		$ 824,634.25	**$ 797,590.59**
January 22	$ 3,186,088.18		$ 4,519,500.00		$ (1,333,411.82)	**$ (535,821.23)**
Feb	$ 4,253,200.86		$ 4,519,500.00		$ (266,299.14)	**$ (802,120.37)**
Mar	$ 4,606,467.78		$ 4,519,500.00		$ 86,967.78	**$ (715,152.59)**
Apr	$ 5,304,201.27		$ 4,519,500.00		$ 784,701.27	**$ 69,548.68**
May	$ 5,169,315.53		$ 4,519,500.00		$ 649,815.53	**$ 719,364.21**

P = Acturial Projection of Claims or Anticipated Payments, A = Actual Info. E = Estimate based on some actual information

5/2/2022	wire	4,519,500.00	BCBS	xxx		Yes	Monthly Claim prefunding
5/2/2022	wire	187,793.95	Stealth Partner Group				Reinsurance- MAY
5/2/2022	5768	197.66	WB Mason				Toner
5/2/2022	5769	22.00	Verizon				Phone
5/2/2022	5770	1,300.00	King St Realty	5270			Rent - MAY
5/2/2022	5771	274.20	The Tree House				Toner
5/2/2022	5772	42.15	Boston Mutual				Life Insurnace - May
5/2/2022	5773	138.09	PPI - ACSA Group Ins				Dental Insurance -May
5/4/2022	5774	4,655.40	CanaRx	xxx		Yes	CanaRx claims
5/4/2022	ACH	1,363.00	Paragus Strategic		5300		Various IT
5/4/2022	ACH	433,616.98	CVS Claims				Rx claims
5/4/2022	ACH	(162,529.02)	UNUM				Reinsurance reimburseable
5/11/2022	ACH	354,102.16	CVS Claims				Rx claims
5/11/2022	ACH	11,114.42	Checkwriters				Net Payroll,5/11/22
5/18/2022	ACH	(56,083.02)	UNUM				Reinsurance reimburseable
5/18/2022	ACH	274,085.82	CVS Claims				Rx claims
5/23/2022	5775	58.70	National Grid				Electric
5/23/2022	5777	6,591.20	HCGIT				Health Insurance - June
5/23/2022	5776	2,590.78	Hampshire Retirement Board				MAYretirement allocation
5/23/2022	5778	19.80	Eversource				Gas
5/23/2022	5779	10,400.00	Edward Haber				Billing software cleanup
5/23/2022	5780	116.45	AEON				Telephone Expense
5/23/2022	5781	201.14	Comcast	5340			Internet
5/23/2022	5782	4,205.80	CanaRx	xxx		Yes	CanaRx claims
5/25/2022	ACH	436,552.20	Blue Medicare Rx	xxx		Yes	Medex Rx premium
5/25/2022	ACH	11,127.16	Checkwriters				Net Payroll,5/25/22
5/26/2022	ACH	350,656.13	CVS Claims				Rx claims
		6,392,113.15					

15

6/6/22

Exhibit 1B

Hampshire County
Medical Claims Repricing
Relative Claim Costs by Major Service Category
In & Out-of-Network Claims

Medical Claims Incurred 8/2020 - 7/2021, Paid Through 9/2021

Claim Type	Carrier A Relative Costs	Carrier B Relative Costs	Carrier C Relative Costs
Inpatient Hospital	100.0%	83.4%	92.3%
Outpatient Hospital[2]	100.0%	129.2%	124.7%
Physician	100.0%	99.8%	102.7%
Other[3]	100.0%	94.4%	98.6%
Total	100.0%	107.1%	108.5%

[1]Before any benefits are applied

[2]Includes independent lab

[3]Includes private duty nursing/home health, ambulance, durable medical equipment, and orthotics/prosthetics

Proprietary Information containing trade secrets and/or commercial and financial information exempt from disclosure under any applicable state or federal law including without limitation the federal Freedom of Information Act (5 U.S.C. § 552) and similar state laws.

HSRx
HealthSmartRx Solutions

Smart Rx Assist Medical Savings Analysis - Hampshire County
Created 4/14/2022

Number of Targeted Claims	Total Targeted Claim Plan Cost	Total Estimated Gross Savings
410	$2,660,552.81	**$1,209,448.26**
Percentage of Savings/Drug Cost	**Gross Savings per Targeted Claim**	
45.46%	$2,949.87	

HS Rx Fee	**$362,834.48**
Net Trust Savings	**$846,613.78**

Hampshire County Group Insurance Trust (HCGIT) Summary – Annualized

Client Savings Estimate – Annualized

Client Name	Hampshire County Group Insurance Trust (HCGIT)
Members	9,280
Date Range	09/01/2021 - 08/31/2022

Opportunity Summary – Annualized

Estimated PrudentRx Savings	**$1,348,336**
% of Specialty Savings	**18.5%**
PrudentRx Program Fees	**$337,084**
Estimated Net Savings **	***$1,011,252 (13.9%)***

	Total Spend* (Client & Member)	Member Cost Share	Current Client Spend	Scripts	Avg. Script Cost
Total	$7,338,863	$39,920	$7,298,943	1,327	$5,529

Implementing the PrudentRx Copay Program will have a projected annual savings of $1,011,252 (13.9%) of projected annual Specialty Spend

*Estimated gross spend is annualized based on claim data provided. **Estimated Net savings is an estimate based on utilizing a 30% cost share and member baseline cost share in underlying data with deductible amounts carried over. Actual savings may vary based on specialty drug spend, benefit plan design, member demographics, and other factors.

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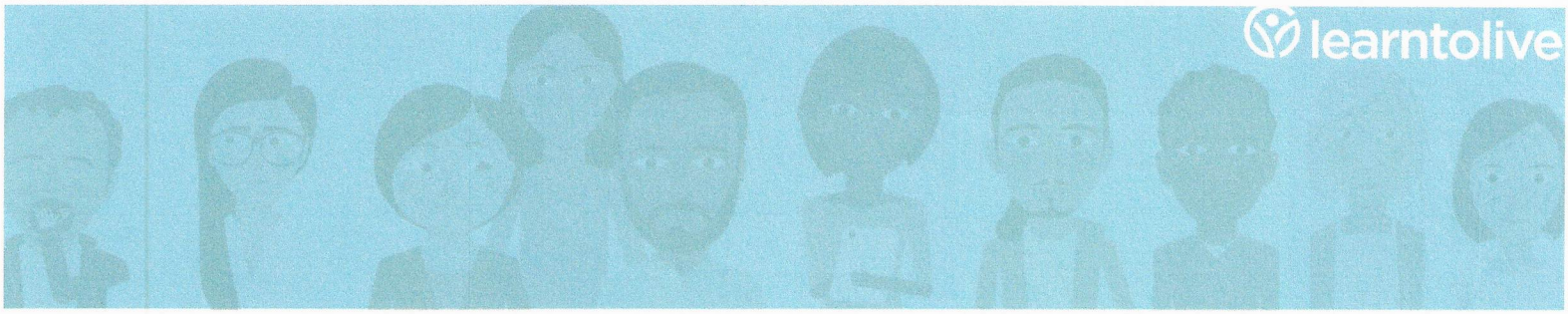

Summer 2022 Webinar Series

Boost your emotional health this summer by joining us for live 30-minute webinars lead by our clinical team.

June

Building a Resilient Mindset: Learn about the mind-body connection, how to improve your emotional resilience, and how to incorporate present awareness and mindfulness into your everyday life.
Wednesday, June 15th: 1-1:30pm CST/2-2:30pm EST

Resisting the Pressure to be Perfect: We'll explain perfectionism, what the pressure does to us, ways to think differently about high standards, and how to face fears of imperfection.
Friday, June 24th: 11-11:30am CST/12-12:30pm EST

Habits: Building the Good, Breaking the Bad: We'll share tips on how to take your next big step toward a better life, whether that's creating new habits or working on cutting out an unhealthy habit.
Tues, June 28th: 9-9:30am CST/10-10:30am EST

July

Getting Unstuck: The Science of Moving Forward: Do you often feel stuck or powerless in times of uncertainty? We'll help you assess your own challenges and share powerful strategies to help you thrive despite the unknown and learn practical ways to restore your wellbeing.
Tuesday, July 19th: 10-10:30am CST/11-11:30am EST

Retrain Your Brain: The Case for Gratitude: Research shows that strengthening your gratitude muscle can lower stress and improve mood...and building this muscle actually feels good! We will share ways you can strengthen your gratitude muscle and retrain your brain with practical ideas for every day.
Thursday, July 28th: 3:30-4pm CST/4:30-5pm EST

August

Staying Refreshed and Preventing Burnout: Do you ever feel like no matter how hard you try, you're still not thriving? If so, you're not alone *(recent studies show 40% of us are feeling burnt out)* and there is hope. Join us as we share the powerful impact of discovering and living by your values. You'll receive practical insights about how to get past barriers that leave many of us feeling unfulfilled and drained
Friday, August 5th: 9-9:30am CST/10-10:30am EST

Getting Unstuck: The Science of Moving Forward: Do you often feel stuck or powerless in times of uncertainty? We'll help you assess your own challenges and share powerful strategies to help you thrive despite the unknown and learn practical ways to restore your wellbeing.
Tuesday, August 9th: 12-12:30pm CST/1-1:30pm EST

Capturing Your Time Thieves: Tools for Time Management: Struggling to get it all done each day and feeling overwhelmed? We'll explain how we get off track, alternative approaches for success and practical tools for everyday life.
Thursday, August 18th: 3-3:30pm CST/4-4:30pm EST

When registering, please use the access code **HCGIT**. After registering, you will receive a confirmation email from Zoom containing information about joining the webinar.

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stealth PARTNER GROUP
An Amwins Company

GROUP: ***Hampshire County Group Insurance Trust***
EFFECTIVE DATE: ***July 1, 2022***

SPECIFIC STOP LOSS		Current	Renewal	Option 1	Option 2
CARRIER:		Unum	Unum	Unum	Unum
Carrier Rating:		A	A	A	A
TPA:		BCBS MA	BCBS MA	BCBS MA	BCBS MA
PPO Network:		BCBS MA	BCBS MA	BCBS MA	BCBS MA
UR Vendor:		BCBS MA	BCBS MA	BCBS MA	BCBS MA
PBM:		CVS Caremark	CVS Caremark	CVS Caremark	CVS Caremark
Specific Benefits Included:		Medical & Rx	Medical & Rx	Medical & Rx	Medical & Rx
Plan Lifetime Maximum:		Unlimited	Unlimited	Unlimited	Unlimited
Specific Lifetime Maximum Reimbursement:		Unlimited	Unlimited	Unlimited	Unlimited
Individual Specific Deductible:		$ 275,000	$ 275,000	$ 285,000	$ 300,000
Specific Contract:		12/24	12/24	12/24	12/24
1612	EE Only	$ 20.94	$ 22.41	$ 20.95	$ 18.89
2350	Family	$ 65.65	$ 67.70	$ 62.98	$ 54.94
3962	Composite	$ 47.46	$ 49.27	$ 45.88	$ 40.27
Monthly Specific Premium		$ 188,032.78	$ 195,219.92	$ 181,774.40	$ 159,559.68
Annual Specific Premium		$ 2,256,393.36	$ 2,342,639.04	$ 2,181,292.80	$ 1,914,716.16
% Difference			4%	-3%	-15%
TOTAL REINSURANCE EXPENSE					
Annual Fixed Premium		$ 2,256,393.36	$ 2,342,639.04	$ 2,181,292.80	$ 1,914,716.16
% Difference			4%	-3%	-15%
Maximum Cost Liability		$ 2,256,393.36	$ 2,342,639.04	$ 2,181,292.80	$ 1,914,716.16
% Difference			4%	-3%	-15%

Specific Advance	Included	Included	Included	Included
Plan Mirroring	Included	Pending Review of PD	Pending Review of PD	Pending Review of PD
Disclosure Status		*FIRM with acceptance by 05/24/2022*	*FIRM with acceptance by 05/24/2022*	*FIRM with acceptance by 05/24/2022*

Commissions: **0.0%**

Stealth Partner Group may receive fees or compensation as a result of placing and servicing this business or insurance policy. Compensation may include underwriting and management fees, consulting fees, override commission, or other various forms of remuneration."

HAMPSHIRE COUNTY GROUP INSURANCE TRUST

PROPOSED BUDGET FY-2023

FISCAL YEAR 2023 OPERATING EXPENSES (July 1, 2022 to June 30, 2023)

ITEM CODE	BUDGET ITEMS	FY2020 Budgeted	FY-2021 Budgeted	FY-2022 Budgeted	FY-2023 Budgeted
	WAGES & BENEFI	7/1/19-6/30/20	7-1/6-30	7-1/6-30	7-1/6-30
5110	SALARY*	335,000.00	345,000.00	368,000.00	370,000.00
5145	LONGEVITY	575.00	4,000.00	5,000.00	6,000.00
5130	OVERTIME		-	-	
5120	TEMP. EMPLOYEE SAL		-	-	
481	FICA (.062)		-	-	
5186	MED TAX (.0145)	5,000.00	-	-	
5181	CONTRIBUTORY RET.	88,000.00	98,000.00	104,644.00	106,719.00
5189	EMP. ASST. PROG. EAP		-	-	
5184	HEALTH INSURANCE	40,000.00	42,500.00	59,500.00	61,500.00
5185	LIFE INSURANCE	320.00	320.00	350.00	350.00
5189	UNEMP HEALTH INS TAX		-	-	
	TOT. WAGES & BENEFITS	468,895.00	489,820.00	537,494.00	544,569.00

ITEM CODE	BUDGET ITEMS	FY2020 Budgeted			
	NON SALARY EXF	7/1/19-6/30/20			
5300	ADM. CONT. SERVICES (FS&PF)		-	-	
	Rent	15,000.00	15,450.00	15,600.00	16,500.00
	Parking	1,200.00	1,200.00	500.00	500.00
5305	ADM. CONT. SERVICES (Audit)	12,000.00	12,500.00	13,500.00	16,500.00
5320	LEGAL	32,000.00	5,000.00	3,000.00	-
5340	TELEPNONE/INTERNET	3,600.00	3,500.00	3,600.00	
5490	FOOD SUPPLIES	500.00	600.00	600.00	600.00
5420	OFFICE & COMPUTER SUPPLIE	2,500.00	2,000.00	2,500.00	2,500.00
5580	MISC. EXPENSES	500.00	700.00	500.00	500.00
5580	NEWSPAPER/MAGS/BOOKS	100.00	-		
5420	POSTAGE (Stamps)	3,500.00	3,500.00	3,500.00	3,500.00
5275	POSTAGE METER RENTAL				
5380	MINI GRANTS/WELLNESS	25,000.00	25,000.00	25,000.00	20,000.00
5420	STATIONERY & OFF. SUPP.				
5780	SURETY BONDS	1,250.00	1,750.00	1,750.00	1,750.00
5340	TELEPHONES		-	-	
5320	TRAINING	500.00	500.00		
5710	TRAVEL IN/OUT of STATE	3,000.00	3,000.00	3,000.00	5,000.00
5188	UTILITIES	4,000.00	3,000.00	4,800.00	5,500.00
	TOT. Inderect Costs		-	-	
	Total Non-Salary	104,650.00	77,700.00	77,850.00	72,850.00

PROPOSED BUDGET FY-2023

ITEM CODE	BUDGET ITEMS	FY2020 Budgeted	FY-2021 Budgeted	FY-2022 Budgeted	FY-2023 Budgeted
	I.T.	7/1/19-6/30/20	7-1/6-30	7-1/6-30	7-1/6-30
6000	COMPUTER HARDWARE	20,000.00	-	-	
5420	COMPUTER SOFTWARE		-	-	
5420	COMPUTER SUPPLIES	500.00	1,000.00	1,000.00	5,000.00
5850	DESK TOP PCs	2,000.00			
5300	MISC PROF & TECH SERV.**	18,000.00	26,400.00	40,000.00	136,800.00
	TOTAL DATA PROCESSING	40,500.00	27,400.00	41,000.00	141,800.00
	TOTALS	**614,045.00**	594,920.00	656,344.00	759,219.00